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CURRICULUM VITÆ  
OF  
**Marco LiCalzi**

**Contact**

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Address: Department of Management, Università Ca' Foscari Venezia  
Cannaregio 873, 30121 Venice, Italy  
Phone: (+39) 041-234-6925  
Fax: (+39) 041-234-7444  
Email: licalzi@unive.it  
Website: <http://mizar.unive.it/licalzi>

**Personal**

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Born: June 4, 1964  
Citizenship: Italian  
Civil status: Married, two children  
Languages: Italian (native), English (fluent), French (conversational)

**Education**

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1993: Ph.D. (Decision Sciences), Graduate School of Business,  
Stanford University, U.S.A.  
1990: M.S. (Operations Research), School of Engineering,  
Stanford University, U.S.A.  
1987: Laurea (Economics), Bocconi University, Italy

**Current positions**

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1994–: Full Professor, Università Ca' Foscari Venezia  
2012–: Board of Assessors, Università Federico II Napoli  
2015–: Board of Assessors, Università di Torino  
2017–: Doyen, Department of Management, Università Ca' Foscari Venezia  
2018–: Corresponding Fellow, Istituto Veneto di Scienze, Lettere ed Arti  
2019–: Qualified Evaluator for Area 13, Anvur

## Visiting appointments

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### VISITING PROFESSOR

Italy: Politecnico Milano; Sant'Anna, Pisa; Padua; IMT Lucca; Salento  
France: Paris I–Sorbonne; Paris II–Assas; Paris IX–Dauphine; Ecole Centrale Paris  
Switzerland: USI Lugano  
U.K.: University College London  
USA: Boston University; Harvard; Purdue; U. California, San Diego

### VISITING SCHOLAR

Northwestern U.; U. British Columbia; U. Sydney; U. Toronto

## Past positions

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### UNIVERSITÀ CA' FOSCARI VENEZIA, ITALY

2014–2016: Vice-Provost for International Affairs  
2013–2014: Associate Dean for Research, Dept. of Management  
2012–2014: Chair, IOS Research Center for Innovation, Organization, Strategy  
2012–2013: Deputy Chair, Library of Economics  
2011–2013: Associate Dean for Knowledge Management, Dept. of Management  
2008–2010: Chair, Department of Applied Mathematics  
2008–2010: Deputy Chair, Advanced School of Economics  
2003–2008: Director of the Ph.D. Program in Economics and Organization  
2001–2003: President of the Center for Information and Librarian Services  
1998–2000: Rectoral Deputy for Sport Activities  
1995–1998: Director of the Undergraduate Program in Economics

### MIUR, ROME, ITALY

2015–2018: Deputy Chair, National Committee of the Research Guarantors

### ANVUR, ROME, ITALY

2014–2017: Working Group for Scientific Publications (Economics and Statistics)

### BOCCONI UNIVERSITY, MILAN, ITALY

1991–2005: Adjunct Professor

### UNIVERSITY OF PARMA, ITALY

1992–1994: Associate Professor

### UNIVERSITY OF TURIN, ITALY

1990–1992: Assistant Professor

## Professional services and activities

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Editor: *Decisions in Economics and Finance* (1999–2005)

Associate Editor:

*Research in Economics* (2015–)

*Decisions in Economics and Finance* (2006–2011, 2014–2015)

*Lecture Notes in Economics and Mathematical Systems* (1999–2002)

*Rivista di Matematica per le Scienze Economiche e Sociali* (1996–1998)

Referee: *AEJ: Microeconomics* *American Economic Review*  
*Decision Analysis* *Econometrica*  
*Economic Journal* *Economic Theory*  
*Eur. J. of Operational Research* *Games and Economic Behavior*  
*IEEE Trans. Syst. Man Cybern. B* *Industrial and Corporate Change*  
*Int. J. of Game Theory* *J. of Econ. Behav. and Organiz.*  
*J. of Econ. Dynam. and Control* *Journal of Economic Theory*  
*J. of Europ. Economic Association* *J. of Mathematical Economics*  
*Management Science* *Mathematical Social Sciences*  
*Math. Operations Research* *Operations Research*  
*RAND J. Economics* *Review of Economic Studies*  
*Theoretical Economics* + 35 more journals

Evaluator: ANR (France), ANVUR (Italy), ARC (Australia), Bank of Italy, ERC (Europe), ISF (Israel), MIUR (Italy), NSF (Usa), SNF (Switzerland), 8 italian universities

Reviewer: *Mathematical Reviews* (190+ items)

Consultant: Spectrum and procurement auctions

## Awards and grants

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2019: University Teaching Award, Università Ca' Foscari Venezia  
2017–2020: (EC) Participant in FET project, with local budget of Euro 419,100  
2013–2016: (MIUR) Three-year national research project, with budget of Euro 577,996  
2013: Senior Research Award, Università Ca' Foscari Venezia  
2012–2015: (EC) Participant in STREP project, with local budget of Euro 446,631  
2009: Research Award, Advanced School of Economics, Venice (also 2007, 2008)  
2008–2009: (MIUR) Two-year national research project, with budget of Euro 152,959  
2006–2007: (MIUR) Two-year research project, with budget of Euro 34,000  
2004–2005: Honorable Mention for Teaching, Università Ca' Foscari Venezia  
2004–2005: (MIUR) Two-year research project, with budget of Euro 48,900  
2003–2004: Vodafone Omnitel Chair at the Sant'Anna School for Advanced Studies  
2002–2003: Best Teacher of the Year, University of Venice  
2002–2003: (MIUR) Two-year national research project, with budget of Euro 72,300  
1998–2001: (CNR) Three-year strategic project, with budget of Euro 155,000  
1998–2001: (MURST) Two research projects, with overall budget of Euro 43,400  
1989–1990: Merit Scholar, Graduate School of Business, Stanford University

## Invited seminars

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Italy:	Bologna, Bolzano, Calabria, Como (Insubria), Milano (Bocconi, Cattolica, Politecnico, Statale), Modena, Napoli (Federico II), Padova, Palermo, Parma, Pavia, Perugia, Pescara, Pisa (Normale, Sant'Anna), Roma (Sapienza, Luiss, Tor Vergata, Luspio), Salento, Salerno, Siena, Torino, Trento, Trieste, Udine, Verona
France:	Cergy-Pontoise, Dauphine, Ecole Centrale Paris, Ecole Polytechnique, Insead, Paris II, Paris VI, Sorbonne
UK:	London School of Economics, Queen's Mary U., University College London
Europe:	Innsbruck, Klagenfurt (Austria); Namur (Belgium); Cerge (Czech Republic); Odense (Denmark); Bielefeld, Konstanz (Germany); Pecs (Hungary); Ljubljana (Slovenia); Alicante (Spain); Genève (Switzerland)
USA:	Boston U., California Institute of Technology, Harvard, M.I.T., Purdue, U. California at San Diego, U. Illinois at Urbana-Champaign, Yale U. U. North Carolina at Chapel Hill
Australia:	U. New South Wales, U. Technology Sydney

## Bibliometric data

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Scopus:	36 items, 485 citations, h-index 11 [Author ID 6603262713]
WoS:	32 items, 276 citations, h-index 9 [ResearcherID B-5084-2011]
Publons:	116 reviews for 46 journals (top 1%) [Profile 465749]
Google Scholar:	86 items, 1189 citations, h-index 16 [Profile BRTQX8gAAAAJ]
IDEAS/RePEc:	(Italy) 279th out of 3160 authors (top 9%) (EU) 2771th out of 24601 authors (top 12%) (World) 8339th out of 56745 authors (top 15%)

## Research interests

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Organizational economics, with emphasis on team management and group problem solving  
Decision analysis, with emphasis on categorical and target-based reasoning

## Teaching experience

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Game Theory (taught for 20+ years over 10 universities)  
Quantitative Methods (taught for 15+ years over 6 universities)  
Microeconomics (taught for 10+ years in Bocconi, Harvard, Purdue, and Venice)  
Decision Theory (taught for 8 years in Bocconi, Lugano and Venice)  
Financial Economics (taught for 6 years in Bocconi, Padua and Venice)

*(Last update: September 12, 2019)*

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SELECTED PUBLICATIONS  
OF

**Marco LiCalzi**

[Full list at <http://virgo.unive.it/licalzi/Pubblicazioni.pdf>]

**Journal articles**

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1. “The probability to reach an agreement as a foundation for axiomatic bargaining” (with L. Bastianello), *Econometrica* **87**, 2019, 837–865.
2. “Categorization and cooperation across games” (with R. Mülhenbernd), *Games* **10**, 2019, 5.
3. “Bargaining over a common categorisation” (with N. Mâagli), *Synthese* **193**, 2016, 705–723.
4. “Convergence of outcomes and evolution of strategic behavior in double auctions” (with S. Fano and P. Pellizzari), *Journal of Evolutionary Economics* **23**, 2013, 513–538.
5. “On a preferential attachment and generalized Polya’s urn model” (with A. Collevocchio and C. Cotar), *Annals of Applied Probability* **23**, 2013, 1219–1253.
6. “The probability of nontrivial common knowledge” (with A. Collevocchio), *Games and Economic Behavior* **76**, 2012, 556–570.
7. “The power of diversity over large solution spaces” (with O. Surucu), *Management Science* **58**, 2012, 1408–1421.
8. “Efficient egalitarian equivalent allocations over a single good” (with A. Nicolò), *Economic Theory* **40**, 2009, 27–45.
9. “Simple market protocols for efficient risk sharing” (with P. Pellizzari), *Journal of Economic Dynamics and Control* **31**, 2007, 3568–3590.
10. “Benchmarking real-valued acts” (with E. Castagnoli), *Games and Economic Behavior* **57**, 2006, 236–253.
11. “The Pearson system of utility functions” (with A. Sorato), *European Journal of Operational Research* **172**, 2006, 560–573.
12. “Breeds of risk-adjusted fundamentalist strategies in an order-driven market” (with P. Pellizzari), *Physica A: Statistical Mechanics and Applications* **359**, 2006, 619–633.
13. “Tilting the supply schedule enhances competition in uniform-price auctions” (with A. Pavan), *European Economic Review* **49**, 2005, 227–250.

14. “Fundamentalists clashing over the book: A study of order-driven stock markets” (with P. Pellizzari), *Quantitative Finance* **3**, 2003, 470–480.
15. “Distributions for the first-order approach to principal-agent problems” (with S. Spaeter), *Economic Theory* **21**, 2003, 167–173.
16. “Learning to make risk neutral choices in a normal world” (with S. DellaVigna), *Mathematical Social Sciences* **41**, 2001, 19–37.
17. “Upper and lower bounds for expected utility”, *Economic Theory* **16**, 2000, 489–502.
18. “Decision analysis using targets instead of utility functions” (with R. Bordley), *Decisions in Economics and Finance* **23**, 2000, 53–74.
19. “Variations on the measure representation approach”, *Journal of Mathematical Economics* **29**, 1998, 255–269.
20. “Ordinally quasiconcave functions” (with M. Cigola), *Optimization* **40**, 1997, 25–39.
21. “Expected utility without utility” (with E. Castagnoli), *Theory and Decision* **41**, 1996, 281–301.
22. “Fictitious play by cases”, *Games and Economic Behavior* **11**, 1995, 64–89.
23. “Quasiconcave functions over chains”, *Optimization* **24**, 1992, 15–29.
24. “Towards a general setting for the fuzzy mathematics of finance”, *Fuzzy Sets and Systems* **35**, 1990, 265–280.

## Chapters and books

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25. “Pack light on the move: Exploitation and exploration in a dynamic environment” (with D. Marchiori), in: S. Leitner and F. Wall (eds.), *Artificial Economics and Self Organization*, Springer, 2013, 205–216.
26. “Learning to trade in an unbalanced market” (with F. Hauser), in: S. Osinga, G.J. Hofstede, and T. Verwaart (eds.), *Emergent Results of Artificial Economics*, Springer, 2011, 65–76.
27. *Progress in Artificial Economics* (with L. Milone and P. Pellizzari, eds.), Springer, 2010.
28. “Symmetric equilibria in double auctions with markdown buyers and markup sellers” (with R. Cervone and S. Galavotti), in: C. Hernández, M. Posada and A. López-Paredes (eds.), *Artificial Economics*, Springer, 2009, 81–92.
29. “Zero-intelligence trading without resampling” (with P. Pellizzari), in: K. Schredelseker and F. Hauser (eds.), *Complexity and Artificial Markets*, Springer, 2008, 3–14.

(Last update: May 18, 2019)